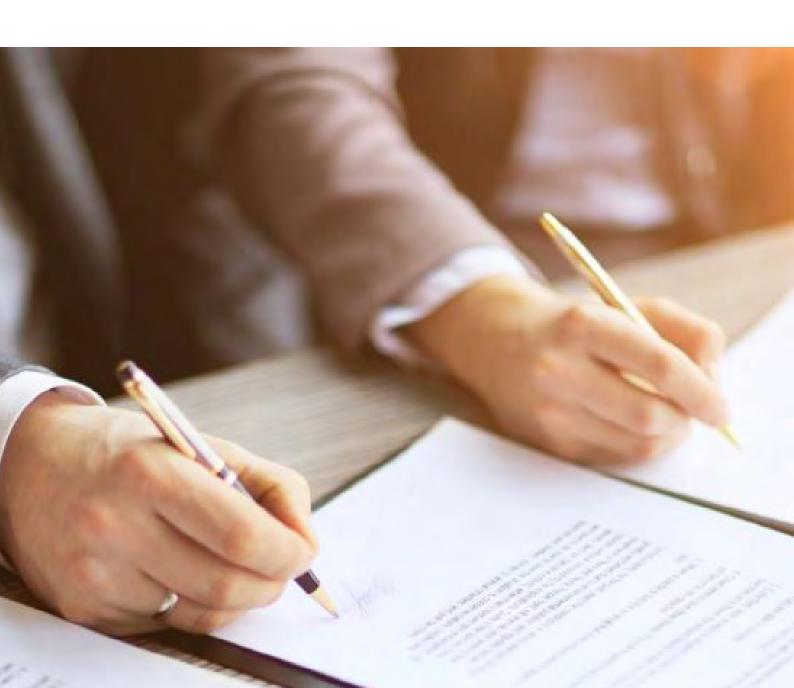


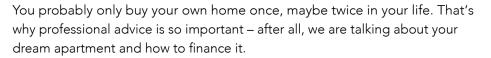
GUIDE TO FINANCING YOUR OWN HOME



OPTIMISING YOUR LOAN ARRANGEMENTS









You will now be asking yourself: how much should your mortgage be? Which sources should you use to supplement your own funds? What are the running costs? And how can you ensure that your home ownership is tax-efficient? We work with experienced mortgage partners to answer these and other questions.

They can all provide professional advice, from your home loan to transfer of ownership.

We are looking forward to helping you buy your own home.

Loan example

A sample calculation of your future monthly costs:

4.5-room apartment	Purchase price:	CHF	2'090'000
(5. OG, Nr. 17.503)	Min. 10% equity (cash or 3a)	CHF	209'000
Lorzenparkstrasse in	10% equity (e.g. pillar 2)	CHF	209'000
6330 Cham			
	Loan required: 80% mortgage	CHF	1′672′000.–

Loan proposal Interest/costs per r		nonth (CHF)	
SARON mortgage 1.75 %	CHF	2′438.–	
Interest / costs per months	CHF	2′438.–	
Amortization over 15 years (direct or indirect)	CHF	1′548.–	
Maintenance and additional costs of 0.5%	CHF	871.–	
Total	CHF	4'857.–	

Indicative value
No responsibility is accepted for the accuracy of this information: as of 02.2023

columbus-chama.ch Page 2/5

SEVEN STEPS TO OWNING YOUR OWN HOME



1. Evaluation of your loan options

Before you start looking for your new home, it makes sense to draw up an initial evaluation of your loan options. Talking to your financial advisor will help with this. They will provide comprehensive information about your options for financing a property.

Please bring the following documents to your initial meeting with your financial advisor:

- Latest tax return
- Latest pay slip
- Evidence of your own assets
- Latest pension statement (if required)
- Current balance under Pillar 3 (if required)
- Apartment documents

Many banks support and encourage sustainable new builds via so-called «green mortgages» with favourable interest rates. As the building is certified in accordance with the Minergie standard and SNBS, your Columbus apartment meets the sustainable construction requirements. So ask your financial advisor for an additional quote for a «green mortgage».

2. Reservation

Has your financial advisor approved the loan to finance your dream apartment at Columbus? Are you now ready to definitively reserve your apartment?

The following reservation steps are required:

Apply for your dream apartment directly online via the project website www.columbus-chama.ch and upload the loan confirmation from your bank. We will then be happy to check the availability of your dream apartment and get back to you as soon as possible. If we are able to confirm the reservation for your dream apartment, a reservation agreement must be signed and the reservation payment made within five days. As soon as all the documents have been signed and the deposit has been paid, your apartment will be definitively reserved for you.

columbus-chama.ch Page 3/5

SEVEN STEPS TO OWNING YOUR OWN HOME



3. Layout of your dream apartment

Take the next step towards your dream apartment and design your new home online using the apartment configurator. Specify your preferred interior design based on the available design guidelines and materials. In some cases, you can even select enhanced specification standards and floor plan options at an additional cost. The layout must be agreed no later than three weeks after signing the reservation agreement.

4. Purchase agreement

The purchase agreement for your apartment will be drawn up by the responsible notary and sent to you for review and forwarding to your bank.

5. Notarisation

The agreement must be signed within eight weeks of signing the reservation agreement. The exact date for notarisation of the agreement is currently still open and will be specified by our notary's office and agreed in consultation with you. Please bring the following documents to the notarisation appointment:

- Original promise of payment from your bank valid for at least six months after the expected completion date as defined in the purchase agreement
- Passport/ID card
- Any agreements pertaining to the arrangement of a mortgage with your bank via the notary

6. Transfer of ownership

Ownership will be transferred on occupancy. Based on current plans, this is likely to be winter 2023/2024. We will keep you informed of the current construction schedule for your new home. We will instruct the notary in plenty of time, in order to register your purchase agreement on the agreed date.

7. Handover

On handover, you will receive the keys and become the owner of your new home.

columbus-chama.ch Page 4/5

LOOKING FOR THE RIGHT PARTNER FOR YOUR LOAN?



The following banks are our trusted partners and already familiar with both the Columbus development and the CHAMA site.

Zuger Kantonalbank

Customer Account Manager
Beat Hess
T +41 41 709 61 21 | beat.hess@zugerkb.ch
Customer Account Manager
Roger Sidler
T +41 41 709 61 53 | roger.sidler@zugerkb.ch

Credit Suisse (Schweiz) AG

Customer Account Manager
Nicole Büchler
T +41 41 727 92 18 | nicole.buechler@credit-suisse.com
Customer Account Manager
Robin Küttel
T +41 41 727 97 95 | robin.kuettel@credit-suisse.com

Swiss Life

Customer Account Manager Fabio Egger T +41 44 925 39 25 | fabio.egger@swisslife.ch

Raiffeisenbank Cham-Steinhausen

Customer Account Manager Pius Vogel T +41 41 785 05 51 | pius.vogel@raiffeisen.ch

UBS Switzerland AG

Customer Account Manager
Katarina Glisovic
T +41 41 727 33 68 | <u>katarina.glisovic@ubs.com</u>
Customer Account Manager
Daniel Stüssi
T +41 41 727 30 31 | daniel.stuessi@ubs.com

columbus-chama.ch Page 5/5